

Message Text

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COM/BIC/OIM (INFO)

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P 092124Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS PRIORITY

UNCLAS STATE 134183

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: MAJOR PROJECT: GAS GATHERING SYSTEM

REF: LAGOS 4269

1. WE ARE IN PROCESS CONTACTING APPROPRIATE COMPANIES RE NEW GAS GATHERING PROJECT. WE DO NOT FORESEE MUCH INTEREST ON PART OF U.S. GAS TRANSMISSION COMPANIES FOR OPERATING CONTRACT. HOWEVER, ENGINEERING AND CONSTRUCTION FIRMS HAVE INDICATED INITIAL INTEREST. WILL ADVISE POST AS MORE SPECIFIC INTEREST DEVELOPS, AND WILL ATTEMPT ARRANGE FOR MEETINGS WITH IBE AND AKPE DURING THEIR VISIT TO U.S.

2. DISCUSSION WITH AMAN KHAN AT GAS DEVELOPMENT CORPORATION (GDC) GAVE US IMPRESSION THAT, WHILE THEY ARE VERY INTERESTED IN NIGERIAN DEVELOPMENTS, THEY ARE ESSENTIALLY AWAITING APPROACH FROM NIGERIAN SIDE. KHAN EXPLAINED THAT HIS ORGANIZATION IS NOT SALES ORIENTED (GAS INSTITUTE, AS POST PROBABLY AWARE, IS AN UNCLASSIFIED

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ASSOCIATION COMPOSED OF MEMBERSHIP FROM GAS INDUSTRY).

SERVICES OF GDC GENERALLY HAVE TO BE REQUESTED BY A
GOVERNMENT OR PRIVATE COMPANY (SUCH AS IMEG, FOR WHOM
THEY HAVE DONE WORK IN PAST.) KHAN HAD SUGGESTED TO

PAST LEADERSHIP GRANTEES FROM NIGERIA ATTENDING GAS
INSTITUTE COURSES THAT THEY ARRANGE FOR FMG TO INVITE
GDC TO NIGERIA, AND KHAN STILL AWAITING INVITATION.
HE HAS ALSO APPARENTLY SUGGESTED TO EMBASSY IN PAST
CORRESPONDENCE THAT EMBASSY ATTEMPT ARRANGE SUCH
INVITATION. IN ANY CASE, GDC IS INTERESTED CONTACTING
IBE AND AKPE DURING THEIR VISIT. KISSINGER

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